Orus

PRESS RELEASE

Orus Raises €25M Series B to Become Europe's One-Stop Shop for SMB Insurance

- Revenue grew 10x in 18 months; Orus now covers over 30,000 small businesses across Europe
- New funding fuels international expansion, starting with high-traction launch in Spain
- Broker platform debuts to allow brokers to provide custom advice with Orus' trademark digital speed and transparency

Paris, June 24, 2025 — Orus, the Paris-based digital insurer specializing in tailored insurance for independents, small and medium-sized businesses (SMBs), today announced a \leq 25 million Series B funding round, led by Singular, with participation from existing investors Notion Capital and Redstone.

The new funding will fuel Orus' international roll-out, beginning with Spain, and the launch of a new broker platform built to modernise the SMB insurance distribution model.



Amin Toussi (Chief Insurance Officer), Samuel Rossille (Co-Founder & CTO), Tom Le Bras (Co-Founder & COO), Côme Dartiguenave (Co-Founder & CEO)

Fixing a failing system for SMBs

For Europe's 25 million SMBs, insurance remains outdated and frustrating. Orus was founded to fix that by offering a fast, customer-first alternative that simplifies the complexity and inefficiencies traditionally associated with business insurance.

"The SMB insurance sector is still dominated by legacy players offering opaque products, slow onboarding, poor customer service, and cumbersome claims processing," said Côme Dartiguenave, CEO of Orus. "Orus leverages technology to provide simple, and transparent insurance solutions tailored precisely to the needs of small businesses."

In just 18 months since its Series A, Orus has grown revenue 10x and now protects over 30,000 businesses across Europe, all while maintaining an industry-best 4.9/5 rating on Trustpilot.

Henri Tilloy, Partner at Singular, commented: "Orus is not just building a great product, they are defining a new category in commercial insurance. It is the first digital platform we have seen that truly serves the full breadth of the SME landscape, from independent professionals to construction crews to retail shops or chains, with a solution that is both comprehensive and intuitive, with a quote ready in 3 minutes online.

They are already adding thousands of new customers every month, growing faster than anything we have seen in the space, and this is only the beginning. This is a world-class team with a rare understanding of both the complexity and scale of the opportunity, and the ambition to reshape the industry. We are proud to be by their side."

The digital one-stop shop for SMB insurance

Orus' platform leverages proprietary algorithms and over 300 data points, from financial health to climate risk and behavioral trends, to instantly assess risk and offer personalized coverage. This depth of insight allows the company to better underwrite complex products like decennial liability and business owner protection insurance.

Building on this capability, Orus provides industry-specific coverage designed to match each business's unique risks. The onboarding process can be completed in under 5 minutes, compared to the 2 or more weeks typical of traditional insurers. Claims are handled with the same efficiency, with most resolved within days rather than months.

At the same time, Orus dedicates operational resources to claims management and loss ratio monitoring with a hands-on approach, leveraging advanced tools to closely track fraud exposure, detect trends early, and take proactive measures when needed.

International expansion and the launch of a broker platform

Spain marks Orus's first step in its pan-European growth strategy. Early results in Spain have already exceeded initial traction in France, validating Orus' product-market fit beyond its home base. Building on this momentum, Orus is considering entering additional European markets starting in 2026.

Alongside its direct-to-business model, Orus is unveiling a new cutting-edge broker platform. This new channel enables trusted intermediaries to easily quote, customize, and manage Orus's digital-first insurance products, streamlining the sales process.

"Brokers are a cornerstone of the SMB insurance landscape," said Côme Dartiguenave, CEO of Orus. "Our new platform combines the speed and intelligence of our technology with brokers' trusted expertise, allowing them to serve clients faster and with a seamless digital experience."

With its Series B funding, Orus is doubling down on its mission: to make business insurance simple, smart, and scalable. As Europe's SMB backbone grows, Orus is making sure their protection does too: faster, cheaper, and far more user-friendly. To support this ambition, Orus is actively hiring across multiple roles and plans to double its headcount in 2026

About Orus

Orus' mission is to better protect independents, small and medium-sized enterprises with simpler, fairer, and more efficient professional insurance. Co-founded in 2021 by Côme Dartiguenave (CEO), Tom Le Bras (COO), and Samuel Rossille (CTO), Orus offers a comprehensive range of tailored online insurance products (general liability, business owners' policy, decennial liability insurance and health insurance).

The company currently counts a team of 70 talents, acquires more than 2,500 new clients each month, and is the highest-rated professional insurance player in France by its policyholders. To date, Orus has raised \leq 41 million across three funding rounds, including a \leq 5 million seed round in 2022, a \leq 11 million Series A in October 2023, and a \leq 25 million Series B in June 2025 led by Singular.